

# TECHEXPO TOP SECRET

The Leader in Professional Hiring Events  
Technology | Cyber | Engineering | Intelligence

## Recruitment Strategy & Calendar of Hiring Events





## The Most Efficient & Comprehensive Hiring Events for Security-Cleared & Cyber Security Professionals

TECHEXPO is proud to provide you with the most effective recruitment tools to fill your positions in IT, Engineering, Cyber Security, Cloud Computing, Aerospace, Intelligence, Telecom & Operations. With the **MOST** joint venture & advertising partnerships of any job fair and one of the **LARGEST** networks of cleared professionals, **TECHEXPO** directly connects you with qualified candidates in person, in print and online.

### Details

- **57%** of all show day candidates are **Polygraph tested**; Over **81%** have a **Top Secret Clearance** or higher
- TECHEXPO has a network of over **216,000** industry professionals; Over 70% have an active clearance
- An average of over **10,000** candidates logged into TechExpoUSA.com monthly in 2018
- TECHEXPO has produced more customized open house events than all of it's competitors combined
- All hiring events take place 10AM - 3PM; Recruiters attending do **NOT** need a security clearance

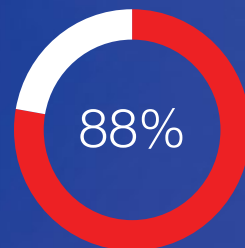
### The TECHEXPO Competitive Advantage

#### TechExpoUSA.com 2018 User Statistics

**216k+** Registered Industry Professionals

**10k+** Unique Candidates Monthly

**13k+** Job Postings requiring a Security Clearance

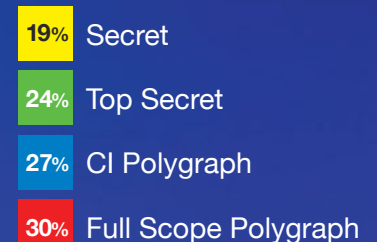


Percentage of Security-Cleared Website Traffic

#### 2018 TECHEXPO Onsite Event Statistics



Candidate Clearance Levels



# Recruit Alongside Our Active Clients...



# TECHEXPO is Promoted in Association with...





## TECHEXPO has Benefited Nearly 1 Million Attendees Since 1993

Select the events for your specific needs:

### TECHEXPO TOP SECRET

The **TECHEXPO Top Secret** Series are the Nation's premier hiring events for professionals with Security-Clearance.

**Profile:** Secret, TS, CI & Full Scope Polygraph

### TECHEXPO POLYGRAPH ONLY

TECHEXPO created the **Polygraph-Only Recruitment** Series which have ALL sold-out of exhibit space in advance.

**Profile:** CI & Full Scope Polygraph

### TECHEXPO CYBER SECURITY

TECHEXPO created the **Cyber Security Hiring Event** Series, targeting the growing need for experienced cyber warriors.

**Profile:** Security-Cleared Cyber Professionals



TECHEXPO created the **Cyber Security Summit** which connects Sr. Level Executives with the world's leading cyber solution providers.

For more information visit [www.CyberSummitUSA.com](http://www.CyberSummitUSA.com)





## TECHEXPO TOP SECRET Recruitment Opportunities

Fulfill your recruitment needs for all levels of **Security-Clearance**

Secure your participation, call 212.655.4505 ext 225 or complete and scan the registration form to [NMathew@TechExpoUSA.com](mailto:NMathew@TechExpoUSA.com)

Your company's recruiters do not need Security-Clearance to attend & exhibit at our events.

### STANDARD BOOTH: \$2,995

- **Immediate face-to-face** interviews with qualified **Security-Cleared** professionals
- Inclusion in our world-class marketing campaign
- **Permanent** resume access pre & post event
- **25 job postings** with cutting-edge matching & scoring technology
- First-class, well appointed event venues attracting top talent and industry leaders
- Catered breakfast, lunch for your recruitment team (**up to 4**) & post-event champagne toast
- Promoted in association with the industry's leading publications, online resources, federal networks, intelligence based newsletters and career-focused media reaching hundreds of thousands of experienced professionals

### RESUME ACCESS: \$1,995

**Access all event resumes, even if you can not recruit in person!**

- Your company featured in print & online media
- Access to event resumes on TechExpoUSA.com pre & post event
- **25 job postings** with cutting-edge matching & scoring technology

### PLATINUM SPONSORSHIP: \$6,995

- Your company logo featured in print & online media
- Double booth space with premium location
- Your company's signage showcased at the entrance
- Catered breakfast for up to 8 representatives, lunch & champagne toast
- Banner on TechExpoUSA.com
- **50 Job Postings** on TechExpoUSA.com

### TECHEXPO Top Secret Hiring Events

- Jan. 16** Tysons Corner, VA (**TS+**)
- Jan. 17** Baltimore, MD (**TS+**)
- Mar. 14** Baltimore, MD
- Mar. 16** Tysons Corner, VA (**SATURDAY**)
- May 15** Herndon, VA (**EVENING**)
- Sept. 18** Tysons Corner, VA
- Sept. 19** Baltimore, MD
- Nov. 13** Tysons Corner, VA
- Nov. 14** Baltimore, MD
- Dec. 4** Herndon, VA (**TS+**)



# TECHEXPO POLYGRAPH ONLY Recruitment Opportunities

Fulfill your recruitment needs for **CI & Full-Scope Polygraph Cleared** professionals

To secure your participation call 212.655.4505 ext 225 or complete and scan the registration form to [NMathew@TechExpoUSA.com](mailto:NMathew@TechExpoUSA.com)

Your company's recruiters do not need Security-Clearance to attend & exhibit at our events.

### STANDARD BOOTH: \$4,995

- **Immediate face-to-face** interviews with qualified **CI & Full-Scope Polygraph Cleared** professionals
- Inclusion in our world-class marketing campaign
- **Permanent** resume access pre & post event
- **25 job postings** with cutting-edge matching & scoring technology
- First-class, well appointed event venues attracting top talent and industry leaders
- Catered breakfast, lunch for your recruitment team (**up to 4**) & post-event champagne toast
- Promoted in association with the industry's leading publications, online resources, federal networks, intelligence based newsletters and career-focused media reaching hundreds of thousands of experienced professionals

### RESUME ACCESS: \$2,495

**Access all event resumes, even if you can not recruit in person!**

- Your company featured in print & online media
- Access to event resumes on TechExpoUSA.com pre & post event
- **25 job postings** with cutting-edge matching & scoring technology

**The TECHEXPO Polygraph Only events sell out approximately 2 weeks before the show date**

### Polygraph Only Hiring Events

- Feb. 27** Herndon, VA
- Mar. 14** Baltimore, MD
- Apr. 17** Baltimore, MD
- Apr. 18** Herndon, VA
- June 20** Baltimore, MD (**EVENING**)
- Aug. 14** Herndon, VA
- Aug. 15** Baltimore, MD
- Oct. 16** Herndon, VA
- Oct. 17** Baltimore, MD (**EVENING**)



# TECHEXPO CYBER SECURITY Recruitment Opportunities

Fulfill your recruitment needs for **Security-Cleared Cyber Professionals**

To secure your participation call 212.655.4505 ext 225 or complete and scan the registration form to [NMathew@TechExpoUSA.com](mailto:NMathew@TechExpoUSA.com)

Your company's recruiters do not need Security-Clearance to attend & exhibit at our events.

## STANDARD BOOTH: \$3,495

- **Immediate face-to-face** interviews with qualified **Security-Cleared Cyber** professionals
- Table, chairs, company sign, fully carpeted space & wireless internet
- Your company name publicized in our massive print & online advertising campaign
- Access to event resumes on TechExpoUSA.com before & after the event
- **25 job postings** with cutting-edge Job and Resume matching & Scoring Technology

## RESUME ACCESS: \$1,995

**Access all event resumes, even if you can not recruit in person!**

- Your company featured in print & online media
- Access to event resumes on TechExpoUSA.com pre & post event
- **25 job postings** with cutting-edge matching & scoring technology

## PLATINUM SPONSORSHIP: \$6,995

- Your company logo featured in print & online media
- Double booth space with premium location
- Your company's signage showcased at the entrance
- Catered breakfast for up to 8 representatives, lunch & champagne toast
- Banner on TechExpoUSA.com
- **50 Job Postings** on TechExpoUSA.com

### Cyber Security Hiring Event

**July 16** Tysons Corner, VA



## TECHEXPOUSA.COM Online Recruitment Solution

Fulfill your recruitment needs for all levels of **Security-Clearance**

Start your unlimited postings now, call 212.655.4505 ext 225 or complete and scan the registration form to [NMathew@TechExpoUSA.com](mailto:NMathew@TechExpoUSA.com)

### New Unlimited Job Posting Program

Through an **XML** feed, you can now automatically promote **All** of your open positions to over **10 Thousand** industry professionals visiting **TechExpoUSA.com** each month!

#### Benefits

- **Save Money.** Job postings in the industry cost on average hundreds of dollars each. For one very low price, you will now have the opportunity to feed all of your open jobs from your website to ours. For example, by posting 100 jobs during the year, your net cost is just \$34.95 each!
- **Save Time.** There's no need to manually post jobs on TechExpoUSA.com prior to exhibiting at any of our hiring events. If you have active jobs on your site, they will be updated daily on ours. Spend your time interviewing & making hires, not posting jobs!
- **Advertise Year-Round.** Your company's active job postings will be accessible to our 200,000+ registered professionals on TechExpoUSA.com whether or not you are exhibiting at an upcoming TECHEXPO hiring event.
- **Company Profile.** Your Job Postings will auto-link to your profile page on TechExpoUSA.com
- **Refreshed Daily.** Your active job postings are updated each evening.

**Annual Investment: \$3,495**





# Customized Open House Recruitment Events

Fulfill your immediate needs at your own exclusive hiring event

**You have critical needs? We have the comprehensive solution. TECHEXPO will create a customized recruitment campaign that includes outreach to over 200,000 of its members, over 25 industry partner associations, and 50+ media outlets.**

## Our Marketing Strategy Includes...

- Print Advertising
- Direct Mail Invitations
- Email Marketing
- LinkedIn Integration
- Facebook/Twitter Engagement
- Proprietary TECHEXPO Database
- Association Partnerships
- User Group Alliances
- Military Base Communications
- Post-Graduate Outreach
- Database Acquisition
- Online Marketing and more...

**Contact us for a complimentary proposal**

## TECHEXPO Has Produced Customized Events For...



and more...

# TECHEXPO 2019 Hiring Events Calendar

All Events: **10AM - 3PM** unless otherwise indicated.  
 Recruiters **DO NOT** need Security Clearance.  
 All dates & locations subject to change

DATE	TYPE	LOCATION	PRICE	EVENT (CHECK OFF)	RESUMES ONLY
Jan. 16	TS+	Tysons Corner, VA	\$3,495	<input type="checkbox"/>	<input type="checkbox"/>
Jan. 17	TS+	Baltimore, MD	\$3,495	<input type="checkbox"/>	<input type="checkbox"/>
Feb. 27	POLY	Herndon, VA	\$4,995	<input type="checkbox"/>	<input type="checkbox"/>
Mar. 14	POLY	Baltimore, MD	\$4,995	<input type="checkbox"/>	<input type="checkbox"/>
Mar. 16	TE-SAT	Tysons Corner, VA	\$2,995	<input type="checkbox"/>	<input type="checkbox"/>
Apr. 17	POLY	Baltimore, MD	\$4,995	<input type="checkbox"/>	<input type="checkbox"/>
Apr. 18	POLY	Herndon, VA	\$4,995	<input type="checkbox"/>	<input type="checkbox"/>
May 15	EVENING	Herndon, VA	\$2,995	<input type="checkbox"/>	<input type="checkbox"/>
Jun. 20	POLY EVENING	Baltimore, MD	\$4,995	<input type="checkbox"/>	<input type="checkbox"/>
Jul. 16	CYBER	Tysons Corner, VA	\$3,495	<input type="checkbox"/>	<input type="checkbox"/>
Aug. 14	POLY	Herndon, VA	\$4,995	<input type="checkbox"/>	<input type="checkbox"/>
Aug. 15	POLY	Baltimore, MD	\$4,995	<input type="checkbox"/>	<input type="checkbox"/>
Sep. 18	TE	Tysons Corner, VA	\$2,995	<input type="checkbox"/>	<input type="checkbox"/>
Sep. 19	TE	Baltimore, MD	\$2,995	<input type="checkbox"/>	<input type="checkbox"/>
Oct. 16	POLY	Herndon, VA	\$4,995	<input type="checkbox"/>	<input type="checkbox"/>
Oct. 17	POLY EVENING	Baltimore, MD	\$4,995	<input type="checkbox"/>	<input type="checkbox"/>
Nov. 13	TE	Tysons Corner, VA	\$2,995	<input type="checkbox"/>	<input type="checkbox"/>
Nov. 14	TE	Baltimore, MD	\$2,995	<input type="checkbox"/>	<input type="checkbox"/>
Dec. 4	TS+	Herndon, VA	\$3,495	<input type="checkbox"/>	<input type="checkbox"/>

**TE:** Security Clearance Required  
**TE-SAT:** Security Clearance - Saturday  
**EVENING:** Security Clearance: 3PM-7PM  
**POLY:** CI & FS Only  
**TS+:** TS, CI & FS Only  
**CYBER:** Cyber Professionals.  
 No Clearance Required

Scan Back to [NMathew@TechExpoUSA.com](mailto:NMathew@TechExpoUSA.com) or Fax Back to 212.655.4501

## HIRING EVENTS

TYPE	# OF BOOTHS	TOTAL
TECHEXPO (TE)	___ x \$2,995 =	_____
TS, CI & FS (TS+)	___ x \$3,495 =	_____
Polygraph (POLY)	___ x \$4,995 =	_____
Cyber (CYBER)	___ x \$3,495 =	_____
With Electricity	___ x \$95 =	_____

## RESUME ACCESS ONLY

Unable to attend an event? Purchase resume access here.

TYPE	# OF DATABASES	TOTAL
TECHEXPO (TE)	___ x \$1,995 =	_____
Polygraph (POLY)	___ x \$2,495 =	_____
Cyber (CYBER)	___ x \$1,995 =	_____

12 Month Unlimited Job Posting Plan  \$3,495

Agreed Total = \_\_\_\_\_

Company Name (for signage) \_\_\_\_\_  
 Company Representative \_\_\_\_\_  
 Address \_\_\_\_\_  
 City, State, Zip \_\_\_\_\_  
 Tel. \_\_\_\_\_ Fax \_\_\_\_\_  
 Email \_\_\_\_\_  
 Billing Contact \_\_\_\_\_ Tel. \_\_\_\_\_  
 Billing E-Mail \_\_\_\_\_  
 Billing Address \_\_\_\_\_  
 City, State, Zip \_\_\_\_\_  
 Authorized Signature \_\_\_\_\_  
 Date \_\_\_\_\_ P.O. # if applicable \_\_\_\_\_

**IF PAYING BY CREDIT CARD, PLEASE FILL OUT BELOW:**  
 IF YOU WOULD LIKE TO SUBMIT A CREDIT CARD PAYMENT VIA A SECURE LINK,  
 CONTACT YOUR ACCOUNT MANAGER OR NANCY MATHEW / [NMATHEW@TECHEXPOUSA.COM](mailto:NMATHEW@TECHEXPOUSA.COM)

Card Number: \_\_\_\_\_ Exp Date \_\_\_\_\_

Security Code: \_\_\_\_\_ Check One:  Mastercard  Visa  AmEx

Name on Card \_\_\_\_\_ Authorized Signature \_\_\_\_\_

Payment must be made in advance of the event date. All sales are Final. If you are unable to attend the event, a credit will be issued for any future event. Invoices 30 days past due are subject to a monthly 2.5% late fee. Resumes will be made available upon receipt of payment. Form Code: 05032019

Questions? Please Call 212.655.4505 ext 225

# TECHEXPO 2019 Terms of Service Agreement

New and returning resume database customers should complete and return this form.



Due to heightened security measures regarding our cleared candidates, please review, sign & scan back to: [NMathew@TechExpoUSA.com](mailto:NMathew@TechExpoUSA.com)

**This form only needs to be filled out once for all of 2019**

## My signature indicates agreement with these Terms of Service (TOS)

- ORGANIZATION is U.S. operated and access to the Resume Database will be only by U.S. citizens.
- Resumes will not be released or made available to any staff member or customer that is a non-U.S. Citizen.
- Resumes will not be released to any member of the media (news organizations, radio, TV, print, web, research organizations) or to any administrative or technical staff member of a media organization, regardless of citizenship.
- Resumes will not be added to any database that provides searchable access to third parties, i.e., a job board. Staffing Agencies, Retained Recruiters and Executive Search agencies may provide resumes to third parties.
- Resumes released to third parties, i.e., non-ORGANIZATION staff, will be logged as to the recipient's name and organization. It is understood that TECHEXPO Top Secret logs access to individual resumes. Recipient access information may be requested if it is believed that a specific candidate's resume has been provided to an inappropriate party.
- You shall indemnify and hold harmless Job Expo International / TECHEXPO Top Secret and it's officers & employees for any claim, damage, expense, liability or obligation incurred by using the TechExpoUSA.com Resume Database. You also understand and agree that these resumes are seeded to monitor improper and unauthorized use.
- Resumes are NOT for resale and WILL NOT be used or distributed for any other purpose except that of potentially interviewing, hiring or recruiting any of the candidates in the resume database for employment (full time or consulting). You shall hold harmless Job Expo International, Inc. and it's staff for any claim, damage, expense (including counseling fees), liability or obligation incurred by Job Expo International Inc. by reason of your use and custody of the aforesaid resume database. It is understood and agreed that the resume database has been seeded with names and addresses to monitor improper or unauthorized use.

**Access to the TechExpoUSA.com Resume Database has been requested for / by:**

Company Name: \_\_\_\_\_

Name: \_\_\_\_\_

Email: \_\_\_\_\_

Telephone: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_